



**Hawkins Market opened in 1987**



**Hawkins Corner opened June 2013**



**AREA AGENCY ON AGING**  
Ohio District 5 | Serving North Central Ohio

*Celebrating 39 Years of Excellence*

# 2013 Annual Report

## 2013: A Year in Review

For over 39 years, the Ohio District 5 Area Agency on Aging, Inc. (AAA) has operated on the principles of being a leader in the aging network and providing meaningful services and supports that foster positive outcomes for elderly, their families and caregivers. A private non-profit that serves nine counties; Ashland, Crawford, Huron, Knox, Marion, Morrow, Richland, Seneca, and Wyandot, the AAA is proud to administer over 25 programs which are federal, state or locally funded. Each year over 10,000 consumers and their families receive services, ranging from the Caregiver Newsletter to support through in home services. The AAA has maintained steady growth since its inception. While funding has decreased or remained flat, the population served has increased and will continue to increase. The philosophy of the AAA is to overcome challenges and find opportunities in difficult times, build programs and services to best serve consumers now and in the future. In addition building on partnerships continues to be a strategy and philosophy of the AAA. When two or more organizations are working towards the same goal, there is an outcome of greater good and in most cases, the resources applied to the goal are less for each partner, resulting in reaching more consumers.

### Turning a Dream into Reality A Gift of a Building



and vision became a reality. Together, the Area Agency on Aging Foundation and corporate Boards, employees of the AAA and a Building Committee began the exciting process of planning and designing a facility that would serve as a non-profit center and home to multiple non-profits who together could serve consumers in a seamless and efficient manner.

As planning on the facility began, so did discussions with potential non-profit partners. In 2013, the AAA Foundation announced the following shared space partners: Habitat for Humanity, Hawkins Medical Center (a satellite of Third Street Family Health Services), Experience Works, Alzheimer's Association of Northwest Ohio, and the Visiting Nurse Association Mental Health Division. These dynamic organizations, along with the AAA, would carry out their individual missions (which cross in serving consumers), building synergy among the organizations. Practices were developed with the

shared space partners and outside senior organizations to maximize efficiencies and resources.

The facility was designed to not only house multiple non-profits, but to also accommodate consumers who want to have a face-to-face visit. Individuals interested in aging services can stop by the AAA at Hawkins Corner Monday through Friday from 9:00 a.m. – 5:00 p.m. They will be greeted by a friendly employee, and in many cases, can see an intake professional on that visit. Also incorporated into the design is a multipurpose room that will be used for senior programs.

A large Training and Event Center tops off the facility, allowing the AAA to continue to be a leader in providing educational programs for the public. In this large room, the AAA and its partners host meetings, seminars, health fairs and many other positive events for the community. The building, known as Hawkins Corner, has become a great place for the AAA and the six shared space partners. Better yet, it is a place that will provide the venue for enhancing services to the community.

### National Assoc. of Area Agency Innovation Award



The National Association of Area Agencies on Aging awards AAA Scholarship Program with the top Innovation Award at their national conference in Louisville, Kentucky. The Aging Innovations Awards honor cutting-edge initiatives and provided \$2,500 which was put back into the scholarship program.

The AAA Grant Scholarship Program was established through a commitment made by AAA Board of Trustees during the 1999-2003 Strategic Planning Process. The board wished to create a plan for the future to address the work force shortage in the aging network and to assist the aging population. Glen Cole was AAA Board President and Judi Saurers was AAA Director when the program was established.

The program continues and has grown through fundraising and sponsorships of the AAA Board's Annual Meeting, an annual merit scholarship was added in 2009 and is provided to an individual of at least a sophomore status enrolled in an accredited technical school, college, university or graduate program. The amount of the scholarship is determined annually based upon proceeds from the Annual Meeting.

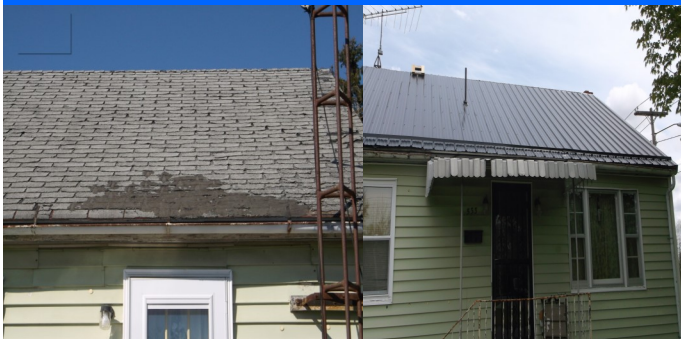
## OAGE Conference



For the first time in nearly 40 years, an Area Agency on Aging hosted the two day Ohio Association of Gerontology and Education (OAGE) Conference held at Ashland University. A goal of OAGE is to bring professionals and college students together to exchange ideas and learn from each other. Students research and present papers and professionals share best practices in the field of aging. The exchange between professionals and students is a learning venue that will lead to ideas assisting the aging population. In addition, the conference held the Life Long Learning's 4<sup>th</sup> Annual Purposeful Learning Beyond 50 Conference. Bob Applebaum, President, stated "With the continued explosion in the number of older adults in the U.S. and around the globe, I can think of no better time in history to work in the field of aging, while we celebrate the many positives of extending life expectancy."

AAA Chief of Long Term Care Diane Ramey, LSW, will be the OAGE President in 2015. Diane is the first aging professional to be named president of OAGE.

## Home Repair Grant \$800,000



**BEFORE**

**AFTER**

The AAA received a two year home repair grant from the Ohio Development Services Agencies in the amount of \$800,000 which was the largest award in the state! New with this grant, the AAA assists consumers under the age of 60 with disabilities and/or adults age 60 or older. Grant funds are used to address needs of adults who are clearly not eligible for assistance by another funding source. During 2013, 117 adults were assisted, their average income was \$1,023 and average age was 73. Types of home repair included ramps, roofs, furnaces, plumbing electrical issues which were corrected to allow the consumer to remain in their home.

## Senior Services Levy passes



The AAA administers the Richland County Senior Services Levy. Which was renewed in 2013. The AAA can continue to serve those consumers already receiving services such as transportation, meals and homemaker assistance.

### LEVY SERVICES PROVIDED in 2013

**Transportation:** Assisted 484 consumers with 5,323 round trips to the doctor or grocery store

**Personal Care:** Assisted 105 consumers with 14,472 hours of service

**Homemaker:** Assisted 230 consumer with 16,674 hours of service

**Home Delivered Meals:** Assisted 224 consumers for a total of 40,812 meals

**Emergency Response System:** Assisted 242 consumers

## Falls Prevention Grant



The AAA received a mini grant of \$1,000 from the Older Adults Falls Prevention Coalition to conduct strength and mobility evaluations on individuals age 60 and older. Each consumer was evaluated using 3 different tests for strength and mobility. We exceeded our goal and evaluated 126 consumers.

## AAA Designated as ADNR ADNR Partner



The AAA exists because the consumers and serving them in the best way possible. The AAA was designated by the Ohio Department of Aging as the Aging and Disability Resource Network (ADNR). An ADNR is a group of partners who are either referral sources or resources for older or disabled adults and their caregivers. The primary role of the ADNR is to streamline access to long term care services by making the consumer experience as seamless as possible. There were over 50 partner agencies representing hospitals, mental health, developmental disabilities, county veteran's administrations, home health agencies, nursing facilities, 211's and other key agencies serving the aging and disability population in 2013. The ADNR had its first partner fair in October which served as a cross training event for partners as well as an introduction of the ADNR to the public. Over 35 partner agencies were onsite at Hawkins Corner to provide information too approximately 200 attendees.

## Statement of Activities—Year Ended December 31, 2013

### REVENUE:

Grant Revenue	34,104,808
Project Income/Client Co-pay	185,796
Local Income	1,236,108
Rental Income	20,520
Tax Levy	1,918,713
Other Income	90,978
<b>Total Revenue</b>	<b>\$37,556,923</b>

### EXPENSES:

#### Program Expenses:

Passport services	29,751,702
Senior nutrition	2,072,640
Community services	4,150,311
Caregiver services	380,595
Agency support	212,593
Corporate activities	115,521
<b>Total Program Activities</b>	<b>\$36,683,362</b>

Management and General	561,244
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<b>Total Expenses</b>	<b>\$37,244,606</b>
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### NON-OPERATING REVENUES AND EXPENSE:

Interest Income	4,514
Change in Net Assets	316,831
Net Assets-Beginning of Year	2,004,396
Net Assets acquired in business acquisition	2,394,774
Net Assets-Beginning of Year Combined	\$4,399,170
<b>Net Assets End of Year</b>	<b>\$4,716,001</b>

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Serving consumers in Ashland, Crawford, Huron, Knox, Marion, Morrow,  
Richland, Seneca and Wyandot Counties